

Scope of Work: Supply Chain Technical Advisor

February 2026

Background and Purpose

Many low- and middle-income countries continue to face persistent challenges in ensuring reliable, affordable access to life-saving health products. While public-sector supply chains remain central, they do not operate in isolation; rather, they are embedded within a broader mixed health system that relies on – and is shaped by – private sector manufacturers, distributors, wholesalers, retailers, facilities, and logistics providers.

The purpose of this consultancy is to provide practical, on-the-ground technical advisory support across a portfolio of projects seeking to strengthen supply chains across mixed health systems, with an explicit focus on leveraging private-sector capabilities, incentives, and innovations alongside public-sector systems to improve product availability, affordability, and access.

The consultant will serve as a technical advisor and thought partner, supporting project design, implementation, and learning across selected country contexts. **Objectives**

The objectives of this consultancy are to:

- Provide pragmatic, experience-based technical guidance on strengthening health commodity supply chains that span public and private sectors.
- Support project teams in identifying feasible, context-appropriate interventions to improve health product access – with a particular focus on RMNCH products.
- Ensure supply chain strategies are grounded in commercial realities, market incentives, and operational constraints faced by private-sector actors.
- Strengthen the quality, realism, and feasibility of supply chain-related analyses, recommendations, and investment decisions.

Scope of Work and Key Responsibilities

The consultant will undertake the following activities, in close collaboration with project teams:

A. Technical Advisory Support

Serve as a technical advisor to projects focused on supply chain strengthening, market shaping, or product access within mixed health systems.

Provide expert input on supply chain design, diagnostics, and solution development, with particular attention to the interface between public and private channels.

Advise on how private-sector distribution models, logistics practices, financing mechanisms, and digital tools can be adapted or leveraged to improve RMNCH product access.

B. Supply Chain Analysis and Strategy

Review and provide feedback on supply chain assessments, market analyses, and investment cases to ensure they reflect on-the-ground realities rather than purely theoretical models.

Support identification of root causes of stockouts, availability gaps, and inefficiencies across both public and private channels.

Advise on strategies related to:

- Last-mile distribution and wholesaler networks
- Pricing, margins, and incentives
- Quality assurance and regulatory considerations
- Integration or alignment between public procurement and private distribution

C. Project Design, Implementation, and Learning

Support project teams during key moments such as project design, mid-course reviews, and synthesis of findings.

Participate in technical discussions, design workshops, and learning sessions (virtual and/or in-country, as appropriate).

Review and provide strategic feedback on draft deliverables, including concept notes, technical briefs, reports, and presentations.

Deliverables

Deliverables will be agreed upon at the outset of the assignment and may include, but are not limited to:

- Written technical inputs or memos on supply chain strategy options and trade-offs
- Annotated feedback on draft project deliverables
- Short technical briefs or slides summarizing key supply chain insights and recommendations
- Participation in technical review meetings and learning sessions

The consultancy is expected to be advisory in nature, with deliverables tailored to specific projects rather than a single standalone report.

Level of Effort and Duration

Level of effort will be part-time and flexible, structured around project needs.

The anticipated duration is 6 months, with the possibility of extension based on performance and project demand.

Reporting and Coordination

The consultant will report to the designated project lead or program director.

The consultant will work closely with internal project teams and, as appropriate, engage with external stakeholders such as implementers, private-sector actors, and government counterparts.

Required Qualifications and Experience

The ideal candidate will have:

- Significant professional experience in private-sector health supply chains, including roles with distributors, logistics firms, or commercial health enterprises.
- Demonstrated experience working on health products in low- and middle-income country contexts – with preference given to candidates with experience in RMNCH products.
- Deep understanding of mixed health systems, including how public and private supply chains interact in practice.
- A reputation for pragmatic, solutions-oriented thinking, grounded in operational experience rather than purely academic or theoretical frameworks.
- Strong advisory and communication skills, with the ability to translate complex supply chain concepts into actionable guidance.
- Regional experience in sub-Saharan Africa, with experience working in multiple countries.
- Preference given to candidates professionally fluent in both French and English.

Location

The consultant must be based in one of the following countries: Kenya, Nigeria, Senegal

Regional travel may be required, subject to project needs and budget.

How to apply

Please include the following materials in your submission

- Current CV or Resume
- Cover Letter, outlining what experiences you have that align with the outlined required and preferred qualifications
- Offeror should provide a loaded hourly rate
- Disclose anything that may be construed as a conflict of interest between R4D and the Offeror
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